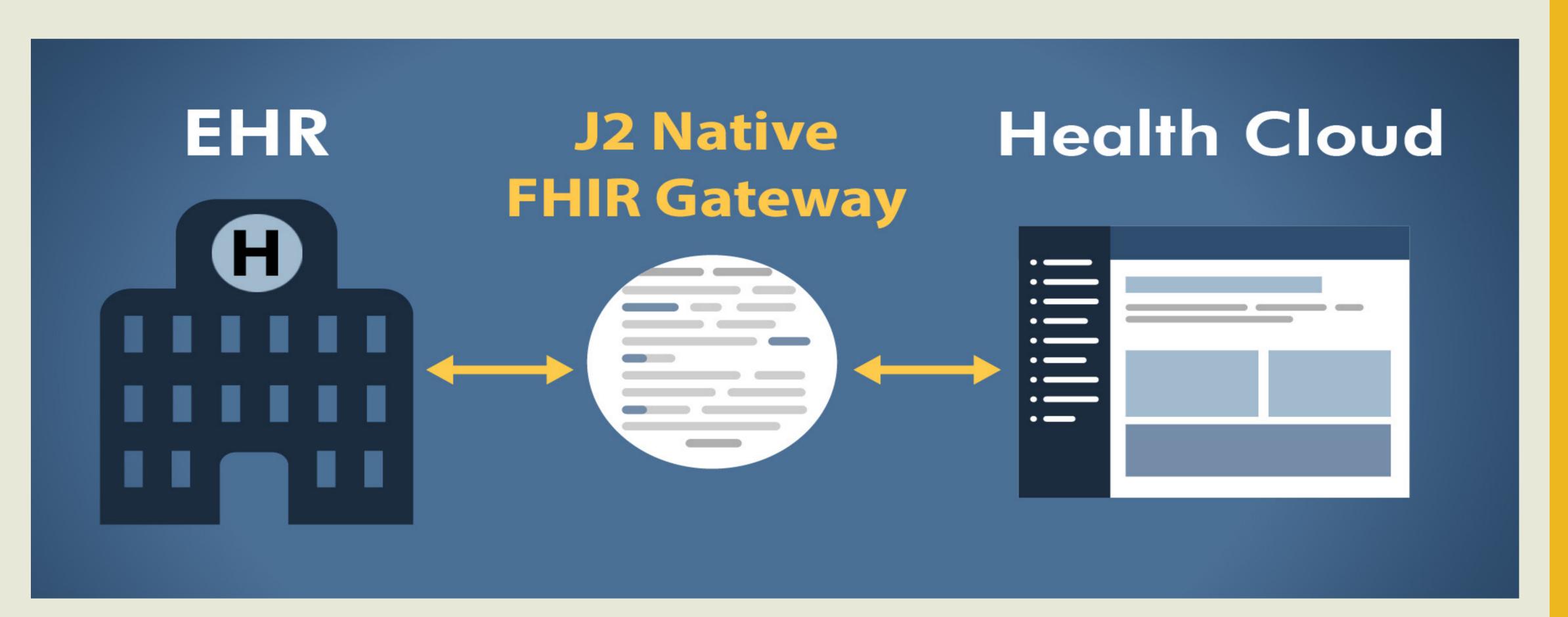


The J2 Native FHIR Gateway provides a quick and painless way to connect electronic health records (EHRs) and other clinical systems with Health Cloud®. The app lets you establish secure, bidirectional data sharing between any EHR that supports the FHIR standard and Health Cloud. It also works with any integration platform that can broker FHIR transactions on behalf of systems that don't support FHIR natively.



#### FHIR Gateway Advantages

- Quicker integration—no need to code from scratch
- Simple ongoing maintenance
- Money saved in time and resources
- A platform that can support regulatory requirements for FHIR compliance

### Pricing

- Starting at \$4,999.99 USD per system with up to 5 FHIR resources per year
- Additional fee applies for added resources

#### **Buyer Personas**

- Salesforce or IT, CIO, or CMIO titles at payers and providers
- Someone moving forward with Health Cloud but wants reassurance that they can get patient data shared with their EMR efficiently and at a lower cost

### **Business Use Cases**

- A health system call center is managing their patient outreach using Health Cloud. Agents would benefit from having recent medical visit information on their call screen
- A payer uses Health Cloud to conduct claims investigation. Having recent medical visit information allows callers to better serve their members
- Case mangement specalists at payers and health systems can better customize their service with access to patient data

#### **Compatible Health IT Platforms**

- Any EHR that can create a standard FHIR message
- Any interface engine that can create a standard FHIR message

### **Key Questions**

- What systems are you using to feed data into Health Cloud?
- How do you plan to load clinical data into your Health Cloud org?
- Is Health Cloud your system of record for any data? Which other systems would benefit from having a connection to that data?
- Are you required to use FHIR to move your clinical data?

### **Keys to Qualification**

- Health Cloud licensee
- Wants to move patient clinical data into or out of Health Cloud
- Data is FHIR enabled or there is an interface engine in place

# **Company Snapshot**

### Founded

2001

### Size

Employees: 150

### Headquarters

Boston, MA London, UK

#### **Salesforce Status**

Silver Consulting Partner

#### Salesforce Footprint

24 Certified Consultants76 Certifications30 Referenceable Health Cloud Projects

#### **Awards**

Best in KLAS for Technical Services 2013-2014, 2020

Inc. Magazine's Inc. 5000 List 2015-2017

Modern Healthcare's Best Places to Work in Healthcare 2016-2020

Patriot Award for support of employees in the National Guard or Reserve

The Freedom Award for support of employees in the National Guard or Reserve

## Click To Learn More

- Explainer Video
- Demo Video
- AppExchange
- J2 Native FHIR Gateway Website



PARTNER



### **Contact Us**

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